



ALUSI
MANAGED
FUND

31/12/2021

Q4 December 2021

Fee Class B

Conscious investing for
a brighter tomorrow



ALUSI Managed Fund

Minimum Disclosure Document (MDD) and Quarterly Report as at 31 December 2021
This Mandatory Disclosure Document (MDD) provides investors with key information that is intended to assist the investor in understanding the nature and risks of investing in this fund.

FUND INFORMATION

INCEPTION DATE

04 September 2020

FUND CATEGORY

South African Multi-Asset High Equity Fund

STRUCTURE

Registered SA CIS in securities

FUND MANAGER

Alusi Asset Management

MANAGEMENT COMPANY

Alusi Management Company

FUND SIZE

R366m

CURRENT UNIT NAV

2.191

BENCHMARK

Urban CPI rate plus 4% per annum

CURRENCY

South African Rand

MINIMUM

R1,000,000

FEES

Initial fee: Nil
Ongoing advice: Nil
Management fee: 0.35% per annum plus VAT (Class B)
Performance fee: 15% per annum plus VAT on outperformance of benchmark over 12 month rolling period

FEE CLASS

B

TER (ANNUALISED)

1.16%

INCOME DISTRIBUTION

2021 Feb: 2.01 (cpu)

ADMINISTRATOR

Prescient Fund Services

CUSTODIAN

FNB Trustee Services
+27 (0) 87 736 1722

AUDITOR

PWC

 **ALUSI**
Management Company

An authorised financial services provider

INVESTMENT OBJECTIVE

The **ALUSI MANAGED FUND** objective is to provide the investor with reasonable income with capital growth well above the South African inflation as measured over the medium term (3 years plus), whilst assuming a moderate level of volatility in achieving this. The investment policy will seek to achieve this objective by following a robust strategic asset allocation framework that has demonstrated the ability to achieve this objective over different investment cycles.

INVESTMENT MANDATE

Investments to be included in the **ALUSI MANAGED FUND** will, apart from assets in liquid form, consist, inter alia, of investments in South African shares, property and fixed income instruments, as well as offshore shares, property and fixed income instruments. These investments can take the form of direct instruments, or can incorporate the use of passive indices or ETFs. The portfolio may also invest in participatory interests and other forms of participation in portfolios of collective investment schemes or other similar schemes operated locally and in territories with a regulatory environment which is to the satisfaction of the manager and trustee of a sufficient standard to provide investor protection at least equivalent to that in South Africa and which is consistent with the portfolio's primary objective. The overall composition of the portfolio will adhere to the stated objectives by always relying on the robust strategic asset allocation framework. Investments to be included in the portfolio will at all times meet the requirements of Regulation 28 of the Pension Funds Act, or equivalent regulations as promulgated from time to time, to reflect the investment structure of a retirement fund.

FUND DIAGNOSTICS

Current Unit NAV	2.191
Fund Size	R366m
Since Inception Annualised	15.07%
Fund Standard Deviation (Annualised)	6.40%
Benchmark Standard Deviation (Annualised)	0.29%
Best Rolling 1 Year	16.10%
Worst Rolling 1 Year	10.30%

FUND PERFORMANCE

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sept	Oct	Nov	Dec	Year	BM
2021	3.36%	2.05%	0.09%	1.09%	-0.61%	0.09%	2.41%	-0.52%	-1.23%	2.40%	3.11%	2.93%	16.10%	8.87%
2020									0.60%	-2.33%	4.16%	1.50%	3.87%	2.41%

MARKET AND PORTFOLIO OVERVIEW

The rapid spread of the Omicron variant brought more announcements about lockdowns of various stringency - stretching well into January for some countries. A global return to near-normal economic activity has become patchy, promptly reigniting inflation fears. In South Africa, the holiday spirit prevailed as Level 1 lockdown restrictions were eased, as the fourth wave of Covid-19 infections appears to have peaked without overwhelming the healthcare system.

Equity market returns in December were positive in the US and Europe, ending the year on a high, although high inflation and Omicron remain concerns, dampening the holiday cheer. In the US, the S&P 500 delivered a 4.5% m/m return (28.7% y/y), but the Nasdaq rose only 0.7% m/m (22.2% y/y). The MSCI World Index recorded a 4.0% m/m return (32.3% y/y), while the MSCI EM Index returned 1.6% m/m (5.8% y/y). According to Bloomberg data, following November's R15.2bn outflow, the sales of SA equities by non-residents accelerated to R22.7bn in December. This brings the cumulative equity market outflow for the last 12 months to R154bn. Nevertheless, the ALSI generated a total return of 4.8% m/m, following November's 4.5% m/m, bringing the total return for 2021 to 29.2%.

As expected, December's Federal Reserve communications confirmed quantitative easing (QE) tapering should end by 2Q22. The potential timing of the rate hiking cycle has moved, with the hawkish shift in the FOMC dot plot showing a median three hikes in 2022 - a start in June 2022 is a possibility. Despite the upward revisions to inflation, risks are still viewed on the upside, but the market has already been pricing an early start to the cycle. The 10-year generic US yield rose to 1.51% at month end - this is 6bps higher than November's close and brings the total increase year-to-date to 60bps.

In South Africa's money market, the 3m JIBAR rate rose 1.6bps to end the month at 3.9%, while the 12m JIBAR rate rose 3bps to 5.4%. For 2021, the rates are up 24bps and 139bps respectively. In the SA bond market, non-residents were again net sellers, with the R8bn outflow in December much smaller than the previous month's R52.9bn outflow (according to Bloomberg data). This brings the cumulative outflow for the last 12 months to R198.8bn.

After a challenging 3Q21, the Fund had a very strong Q4 return of 8.68% bringing the calendar year to a very satisfactory 16.10%. This was well ahead of the CPI + 4% benchmark return of 8.87%. Whilst some SA stocks still show good value, the normalisation of the global interest rate cycle and removal of stimulus will increase volatility and dampen forward looking returns for equity markets in general. 2022 will no doubt be a more challenging year from a return perspective, with lower expected returns from risky assets.

Please note: The performance for each period shown reflects the return for investors who have been fully invested for that period. Individual investor performance may differ as a result of the actual investment date, the date of reinvestments and dividend withholding tax. Source for Consumer Price Index: Stats SA www.statssa.gov.za - CPI headline index numbers. The CPI December return is only expected to be released by mid January 2022. The November CPI return has therefore been stated for December 2021.



ASSET ALLOCATION

Asset allocation is the process of dividing investments among different kinds of assets, such as equities, bonds, property and cash, to optimise the risk-reward trade-off based on an investor's specific situation and objectives. Asset allocation is a key concept in financial planning and money management.

DIVERSIFICATION

Diversification is a risk management strategy that mixes a wide variety of investments within a portfolio.

A diversified portfolio contains a mix of distinct asset types and investment vehicles in an attempt at limiting exposure to any single asset or risk.

The rationale behind this technique is that a portfolio constructed of different kinds of assets will, on average, yield higher long-term returns and lower the risk of any individual holding or security.

RISK PERFORMANCE

LOW

MODERATE

HIGH

Generally, **MODERATE RISK** portfolios hold more equity exposure than low risk portfolios but less than high risk portfolios. Therefore the expected volatility is higher than the low risk portfolios but less than the high risk portfolios. The probability of losses are higher than that of the low risk portfolios, but less than high risk portfolios. Expected potential long term investment returns could therefore be lower than high risk portfolios due to lower equity exposure, but higher than low risk portfolios.

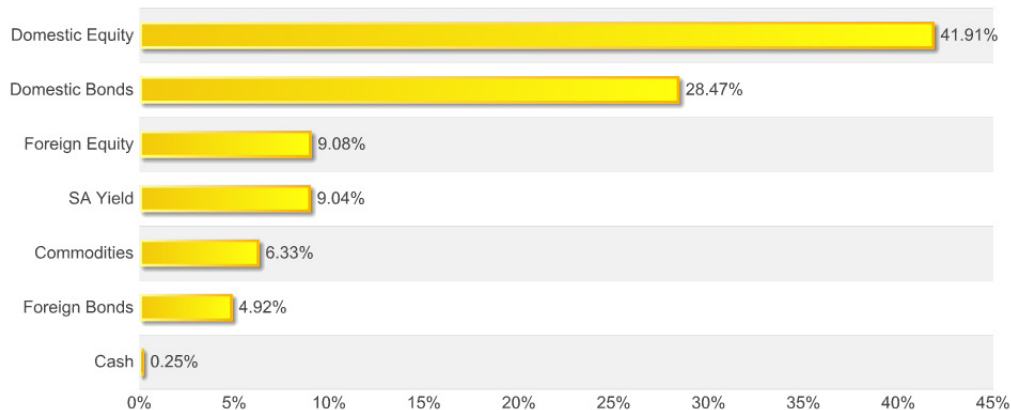
The portfolio includes various asset classes which are exposed to specific risks. The equity asset class is exposed to the greatest risk of short term loss through market risk, management risk, liquidity risk, competition risk and legislative risk. These risks are balanced with other asset classes to ensure that risk is moderated (namely, cash, bonds and property). These asset classes are not as volatile as equities but run the risk of credit and counterparty risk.

MARKET PERFORMANCE (ZAR)

	1M	3M	6M	YTD
JSE TOP40 Index (TOP40TR)	4.82%	16.25%	14.40%	28.40%
FTSE/JSE ALBI Index (ALBTR)	2.69%	2.87%	3.24%	8.40%
SAFE South Africa Short Term Fixed Interest Rate (STEFI)	0.34%	0.98%	1.94%	3.81%
MSCI WORLD (NDDUWI)	4.03%	13.61%	19.92%	32.29%
MSCI Emerging Markets (NDUEEGF)	1.64%	4.04%	0.94%	5.84%
FTSE World Government Bond Index (SBWGU)	-0.85%	4.26%	8.70%	1.03%

Source: Bloomberg

ASSET ALLOCATION



TOP 10 HOLDINGS

As at 31 December 2021	% of Fund
Compagnie Financiere Richemont	6.6%
Newgold Exchange Traded Fund	6.3%
BHP Group Plc	5.5%
R209	5.0%
US Large Cap Exposure	4.9%
US Inflation-linked bonds	4.9%
R2040	4.6%
SBT103	4.3%
Anglo American Plc	4.1%
R2037	3.5%

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IMPORTANT INFORMATION

Collective Investment Schemes in Securities (Unit trusts) are generally medium to long term investments. The value of participatory interests (units) may go down as well as up and past performance is not necessarily a guide to future performance.

Unit trusts are traded at ruling prices and can engage in borrowing and scrip lending. The manager may borrow up to 10% of the market value of the portfolio where insufficient liquidity exists.

A schedule of fees and charges and maximum commissions is available on request from the management company, Alusi Management Company (Pty) Ltd (Alusi). Commission and incentives may be paid and if so, would be included in the overall costs.

The Alusi Managed Fund is not a guaranteed fund. The Fund Manager does not provide any guarantee either with respect to the capital or the return of a portfolio. The investor acknowledges the inherent risk associated with the selected investments and that there are no guarantees.

The Manager retains full legal responsibility for any third-party-named portfolio.

Where foreign securities are included in a portfolio there may be potential constraints on liquidity and the repatriation of funds, macroeconomic risks, political risks, foreign exchange risks, tax risks, settlement risks; and potential limitations on the availability of market information. Fluctuations or movements in exchange rates may cause the value of underlying international investments to go up or down.

Performance has been calculated using net NAV to NAV numbers with income reinvested. Annualised performance figures represent the geometric average return earned by the fund over the given time period expressed as a percentage. Cumulative performance figures have been used to present fund performance. Fund performance has been disclosed monthly and compounded annually. Fund performance is expressed in a

percentage format. Individual investor performance may differ as a result of initial fees, the actual investment date, the date of reinvestments and dividend withholding tax. Full performance calculations are available from the manager on request.

The investment performance is calculated by taking the actual initial fees and all ongoing fees into account for the amount shown and income is reinvested on the reinvestment date. Other fees include the permissible deductions of brokerage, STT, VAT, bank charges, trustees and custodian fees incurred in the ordinary course of running the Fund.

CIS prices are calculated daily and published daily on the Morningstar website - code ACBCB, ISIN ZAE000153011. CIS prices are calculated on a net asset basis, which is the total value of all the assets in the portfolio including any income accruals and less any permissible deductions (brokerage, STT, VAT, auditor's fees, bank charges, trustee and custodian fees and the annual management fee) from the portfolio divided by the number of participatory interests (units) in issue. Forward pricing is used.

Funds are valued daily at 16:00. Instructions must reach Alusi before 12:00 to ensure same day value.

Alusi Management Company (Pty) Ltd is a Collective Investment Schemes Manager approved by the Financial Sector Conduct Authority in terms of the Collective Investment Schemes Control Act. The Management Company reserves the right to close the fund to new investors if we deem it necessary to limit further inflows in order for it to be managed in accordance with its mandate.

The Fund's Total Expense Ratio (TER) reflects the percentage of the average Net Asset Value (NAV) of the portfolio that was incurred as charges, levies and fees related to the management of the portfolio. A higher TER does not necessarily imply a poor return, nor does a low TER imply a good return. The current TER cannot be regarded as an indication of future TER's.

Class	Fees
A	Management Fee: 1% per annum plus VAT
	Performance Fee: 20% per annum plus VAT on outperformance of benchmark over a 12 month rolling period
	Performance Fee Benchmark: Urban CPI rate plus 4% per annum
B	Management Fee: 0.35% per annum plus VAT
	Performance Fee: 15% per annum plus VAT on outperformance of benchmark over a 12 month rolling period
	Maximum Fee: 1.5% per annum plus VAT
	Performance Fee Benchmark: Urban CPI rate plus 4% per annum

Breakdown for Class B (Lead Series) period ending 31 December 2021

Management fee (incl. VAT)	0.40%
Performance fee (incl. VAT)	0.58%
Other cost (incl. VAT and excl Trade/TC)	0.18%
Total TER:	1.16%
Transactions Costs (incl. VAT)	0.08%
Total Investment Charge:	1.24%

For any additional information such as fund prices, application forms, etc. please contact alusiclientservices@alusi.co.za
Should you have any complaints, please send an email to complaints@alusi.co.za

Alusi Management Company (Pty) Ltd, Company Registration Number: 2008/023212/07, is a member of the Association for Savings and Investment SA (ASISA) and a Collective Investment Scheme (CIS) licence holder. The Trustees are FirstRand Bank Limited, PO Box 7713, Johannesburg 2000.

CONTACT DETAILS

Management Company:
Alusi Management Company (Pty) Ltd, Company Registration Number: 2008/023212/07 Physical Address: Edge House, 3 Heuvelkruin Close, Durbanville, 7550 Postal Address: P O Box 4188, Tygervalley 7536 Telephone number: +2721 976 1012 Email Address: alusiclientservices@alusi.co.za Website: www.alusi.co.za

Fund Manager:

Alusi Asset Management (Pty) Ltd, Company Registration Number: 2009/011108/07 an authorised Financial Services Provider (FSP 43346) under the Financial Advisory and Intermediary Services Act (No.37 of 2002), to act in the capacity as investment manager. This information is not advice, as defined in the Financial Advisory and Intermediary Services Act (No.37 of 2002). Please be advised that there may be representatives acting under supervision.

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